# PIVOT PLAN

How to *Quickly*, *Easily*, and *Inexpensively* Convert Your *In-Person* Event into a Successful *Online* Event

## **YOUR INSTRUCTOR**



**David Bereit** is a strategic advisor to high-impact nonprofit and faith-based organizations, mentor to young ministry leaders, founder and former CEO of 40 Days for Life, \$70 million fundraiser, and a webcast expert who has hosted *hundreds* of online events, with audiences as large as **36,000 people**, and raising **\$150,000—\$400,000+** per event

## **MAKING THE DECISION**

## **4 PRINICPLES:**

<b>1.</b>	 
2.	
3.	
4.	

#### **4 PRACTICAL CONSIDERATIONS:**

<b>1.</b> ,	
2.	
3.	
4.	

#### **CASE STUDY: COMMUNITY PREGNANCY CLINICS**

• Visit: <a href="https://bit.ly/2U4BRvx">https://bit.ly/2U4BRvx</a>

## **GETTING STARTED WITH ONLINE EVENTS**

## **CASE STUDY: ABORTION MARKETING EXPOSED**

• Visit: <a href="https://bit.ly/2vFRznu">https://bit.ly/2vFRznu</a>

## **CASE STUDY: PRO-LIFE BREAKTHROUGH**

• Visit: https://bit.ly/2Qw24Ro

• Visit: <a href="https://bit.ly/2QsArc3">https://bit.ly/2QsArc3</a>

## **CASE STUDY: BIG EVENT (\$71 to \$141,734 in 72 hours)**

• Visit: https://bit.ly/3b9bn1q

## WHY WEBCASTS ARE SO POWERFUL

#### 3 THINGS WEBCASTS ALLOW YOU TO DO:

1.	
2.	
<b>_</b> •	
3.	

#### **CASE STUDY: STOP THE ABORTION MANDATE**

• Visit: <a href="https://bit.ly/3ddrxJ8">https://bit.ly/3ddrxJ8</a>

#### **CASE STUDY: NIFLA**

• Visit: https://bit.ly/3bcJYf7

## CASE STUDY: "UNPLANNED" BOOK LAUNCH

• Visit: <a href="https://bit.ly/2Qv4Vdd">https://bit.ly/2Qv4Vdd</a>

## **CASE STUDY: ENDING ABORTION SUMMIT**

Visit: <a href="https://bit.ly/2WrDmFL">https://bit.ly/2WrDmFL</a>

## CASE STUDY: DAVID DALEIDEN LEGAL DEFENSE FUND

• Visit: <a href="https://bit.ly/2U5Fpxp">https://bit.ly/2U5Fpxp</a>

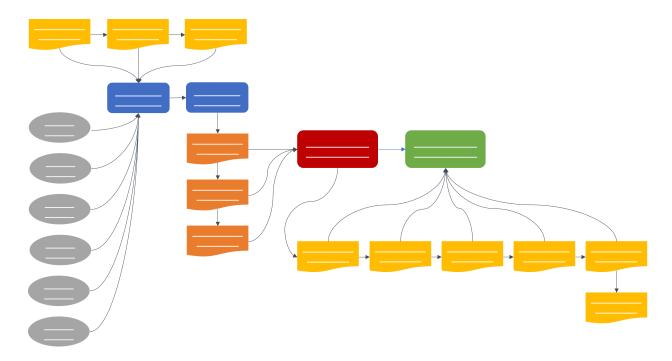
## CASE STUDY: FOCUS — SAVE LIVES U

Visit: <a href="https://bit.ly/2xaLVtS">https://bit.ly/2xaLVtS</a>

## **CASE STUDY: SOUTHWEST COALITION FOR LIFE**

•	• Notes:	

# PROVEN, STEP-BY-STEP BLUEPRINT



## **2 GAME-CHANGING SECRETS:**

## **COMMUNICATING YOUR PIVOT**

## **2 PLACES TO FOCUS FIRST:**

1.	
2.	' - <u></u>
CAS	SE STUDY: COMMUNITY PREGNANCY CLINICS
	Visit: https://bit.ly/2U4BRvx Notes:
	SE STUDY: STUDENTS FOR LIFE OF AMERICA  Notes:

# **TECHNOLOGY TOOLS**

## **FREE OPTIONS**

• Free Conference Call: https://bit.ly/399WN8y

- Facebook Live: <a href="https://bit.ly/3a7XH6P">https://bit.ly/3a7XH6P</a>
- YouTube Live: <a href="https://bit.ly/3dj0FaM">https://bit.ly/3dj0FaM</a>

#### **4 IMPORTANT TECH COMPONENTS:**

1.	
2.	
3.	
4.	

## **LANDING PAGES**

• LeadPages\*: https://bit.ly/2J2OAsj

## **EASY, LOW-TECH, STABLE EVENT PLATFORM:**

• Instant Teleseminar\*: https://bit.ly/3dhnStN

## **HIGHER-TECH VIDEO-BASED EVENT PLATFORMS:**

- Zoom Webinar: <a href="https://bit.ly/2UnFifH">https://bit.ly/2UnFifH</a>
- GoToWebinar: <a href="https://bit.ly/2UabFjj">https://bit.ly/2UabFjj</a>

## **EXAMPLE OF EMBEDDED LIVE VIDEO FEED:**

• Community Pregnancy Clinics: <a href="https://bit.ly/2J2Pghl">https://bit.ly/2J2Pghl</a>

#### **EMAIL SYSTEM**

- Use what you already have
- Alternative-MailChimp: <a href="https://bit.ly/2wfGPN2">https://bit.ly/2wfGPN2</a>

#### **CALL TO ACTION PAGES**

- Use what you already have
  - o Donation or order page on your web site
- Accept donations online
  - Anedot: <a href="https://bit.ly/2WrjGlk">https://bit.ly/2WrjGlk</a>
  - o Ministry Sync: <a href="https://bit.ly/2WwYiuQ">https://bit.ly/2WwYiuQ</a>

## **YOUR NEXT STEPS:**

1. DE	CIDE
•	
2. IF \	YOU PIVOT
• .	
3. FO	R FASTEST, MAXIMUM RESULTS
•	Pivot Plan Bootcamp & Coaching Program: https://bit.ly/2wsomwu

<sup>\*</sup> If you sign up for these services using the links provided, I may receive a referral commission — however this will cost you nothing, provides you with the best current offer for these tools, and I only refer tools that I personally use and have had great experiences with. If you prefer to avoid this, please feel free to go directly to the service provider.